

Contact Information:

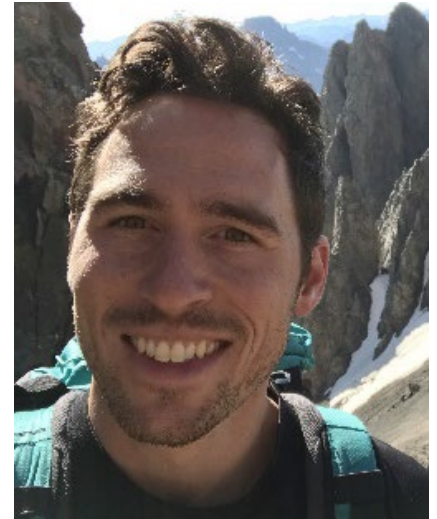
Jake Bobrow

Director, Project & Business Development

GRID Alternatives

jbobrow@gridalternatives.org | (303) 968-1635

1120 W 12th Ave | Denver, CO 80204

**Biography:**

Jake is currently the Director of Project and Business Development for GRID Alternatives (GRID), the nation's largest nonprofit solar developer, installer, and job training organization. Jake has served in numerous roles with GRID since 2014, leading fundraising and multifamily commercial development in Colorado before joining GRID HQ to lead the creation and management of scalable commercial/community scale solar financing and project development models. His professional background is in program management, marketing and development for social businesses and nonprofits. Before joining GRID, Jake directed and helped develop a financial and health coaching program, led a free income qualified tax-preparation service, helped build an off grid solar home, and co-founded a social enterprise focused on helping a community of artists in post-earthquake Haiti. Jake is an AmeriCorps VISTA alumnus and holds a bachelor's degree in Community Development and Applied Economics from the University of Vermont.

Solar or Storage Experience:

Jake has over 5 years of experience in the solar industry with specific expertise in multifamily commercial and community solar development, project finance, solar job training, and low-income customer access issues. Jake also has experience working with municipal and cooperative electric associations and developing both commercial and community solar projects with Black Hills Energy and Xcel Energy. Some of Jake's recent accomplishments include:

- Winning the Department of Energy Solar in Your Community Challenge Grand Prize. Jake led the development of a 2MW Community Solar array for the Denver Housing Authority which won this prize.
- Winning the COSSA 2019 C&I Project of the Year for the Town of Walden Floating Solar Array. Jake led GRID's work to install and help develop the project with partners JCI, the Town of Walden, and the Colorado Energy Office
- Securing a Department of Energy Grant to support the development of a new solar financing model and leading a team to develop this model

Priorities:

- Increase funding to support lobbying & legal costs to aggressively pursue and defend industry interests
- Expand access so that all Coloradans can enjoy the cost saving benefit of solar regardless of their income level, utility provider, and housing type
- Advocate for policies that can improve project economics to ensure that local solar companies can operate profitably while still providing customer savings

Strengths:

- Individual, Corporate, Foundation and Government fundraising
- Project Management
- Communications
- Nonprofit management
- Solar Development