

J.W. Postal — Founder / Chief Executive Officer

CEO - Nikola Power

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My three priorities

1. Work to make Colorado a national leader on Energy Storage
2. Implement legislative and PUC policy to make deployment of distributed solar & storage projects far easier and faster
3. Work to make COSSA a strong political force at the legislature, PUC and other governmental sectors

I currently lead and work with industry executives in distributed, community solar, residential, construction, utility and manufacturing. In addition, I lead political and policy efforts, supporting key political leaders, non-profits and community engagement. I am a frequent speaker at events on behalf of renewables, solar & energy storage.

I have been working in the trenches for Colorado solar since 2008, I have helped write and craft legislation on third party finance, community solar and energy storage. I am a national leader on project finance for renewables and have also worked tirelessly to help other start-ups in the Clean Tech Space.

J.W. has been a driving force behind multiple innovative companies in the renewable energy industry. He founded Nikola Power and led the formation of the company through its seed round while positioning it for future growth and success. He was also the co-founder of Main Street Power, a pioneer in the distributed generation power purchase agreement space and an innovator in clean energy finance. While at Main Street Power, J.W. spearheaded the first combined New Market and Investment Tax Credit portfolio in the country. J.W.

has also served as an executive, Chief Development Officer, and Chief Operating Officer with Milender White Construction, SunShare, and Clean Energy Collective respectively.

J.W. is a leader in clean energy in Colorado and across the country. He has worked on trailblazing legislation for distributed solar, community solar, and renewable energy finance and has traveled the country developing solar projects in AZ, CA, CO, MA, MN, NJ, NM, SC, and TX. He has been a frequent speaker at industry events around the nation for topics such as clean energy finance, community solar, and now solar + storage and entrepreneurship.

Prior to his work in solar, J.W. had a successful 13-year career in the investment management business with A.G. Edwards and his own fiduciary investment advisory firm. In 1997, with nothing more than a pile of index cards and a telephone, J.W. built a nationally renowned fiduciary advisory practice with hundreds of millions of dollars under management.

J.W. is a graduate of the University of Colorado and has a Master in Public Policy degree from Georgetown University. He is married to his college sweetheart, Jennifer, and they have three amazing kids – Carly, Jackson, and Calvin. J.W. is active in Colorado politics, non-profits, and community work. He currently serves on the board of the Colorado Solar & Storage Association (COSSA), Solar Electric Light Fund ([www.SELF.org](http://www.SELF.org)), Conservation Colorado, and is the 2018 co-chair of the Denver Public School Foundation Gala with his wife. In his spare time, he enjoys fly fishing, cycling, fiction writing, and coaching youth baseball.