

**Contact Information:**

Matthew Lloyd  
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**Biography:**

Matthew received his Bachelor of Science from Colorado State University and a concurrent MEM/MBA from Duke University.

During his graduate school program, Matthew consulted for a number of companies, including Strata Solar and Cypress Creek Renewables. After graduation, Matthew spent four years at Southern California Edison, where he was responsible for managing SCE's energy storage, community solar, and resource adequacy procurement. He also led SCE's Energy Storage Strategic Initiative, focused on identifying utility-owned energy storage opportunities. At BayWa, Matthew leads the company's commercial efforts in the western U.S., focusing on large utility-scale solar and storage projects.

**Solar or Storage Experience:**

- Utility-scale solar development – lead BayWa's commercial efforts in CAISO/WECC/SPP
- Energy storage – lead BayWa's commercial efforts in energy storage
- Utility-scale solar procurement – led SCE's Community Solar program, including RFO management and contracting (contracted over 40 MWs)
- Utility-scale energy storage procurement – led multiple SCE's energy storage procurement, including RFO management and contracting (contracted over 500 MWhs)
- Policy – provided strategic vision and crafted regulatory testimony for SCE's New Green Energy programs, significant experience crafting energy storage procurement testimony, crafted SCE's 2019 IRP procurement testimony, etc.

**My Priorities:**

- Opening up markets – RTO/ISO formation and creating opportunities for new buyer entry (e.g. corporates)
- Creating opportunities for renewables and storage – properly ascribing capacity value to hybrid resources and energy storage, creating hybrid and storage participation models, utilizing the full capabilities of inverter-based resources

**My Strengths:**

- Utility and developer lens
- Significant policy experience
- Strong background in energy storage – forming and running legislation, procurement, contract negotiations for both IFOM and BTM energy storage, understanding of utility ownership benefits and negatives, and project development

